

# Why SunSolutions?

## SunSolutions is more than just a group benefits plan.

SunSolutions makes the job of managing a group benefits solution easier and more rewarding. By helping manage your clients plan costs and empowering you with service, insight and solutions, your clients will thank you and appreciate the value of your services.

*Here are just some of the ways we stand out above the rest!*

### Easy

#### **Our experienced SunSolutions team and technology work together to support all unique business and administrative needs**

You will find us nearby, in cities across Canada, motivated to build personal relationships and to work hard to find answers to questions and concerns you or your clients may have.

Whether your clients are large or small (50 lives or more), they will receive a number of services to help them with the implementation and ongoing administration of their benefits plan.

Our support includes implementation project management and web-based administrative support as well as ongoing client service representative support to ensure your client's plan runs smoothly.

#### **my Sun Life Mobile – fast and easy access wherever you go**

We make it easy for your clients' plan members with this fast and convenient, industry-first mobile claims adjudication option. Plan members can submit benefits claims on the go and see the money in their account – usually within 48 hours. Depending on their plan, they can also use their smartphone as their drug and travel cards.

#### **A commitment to communicate regularly with our plan sponsors**

Depending on their information needs, we make sure your clients stay well informed by offering a variety of communications and reporting services.

### Comprehensive

#### **Help your clients build a plan that's attractive and fully valued by them and their employees**

We take a holistic view of group benefits and believe in the rewards of a healthy workforce. That's why our comprehensive suite of product solutions move beyond traditional group benefits to also include health and wellness, proactive absence and disability management, pharmaceutical cost containment and access to international coverage options.

Our Healthy**RETURNS** health and wellness solution is the most comprehensive, effective and flexible health and wellness offering available in the Canadian group market. In addition to preventive solutions, our absence and disability management solutions get proven results with the support of innovative technology focusing on duration management and prognosis.

We understand drug plan management solutions are also very important to your clients. That's why we offer prior-authorization, generic substitution and evidenced-based drug plan cost controls that are appreciated by plan sponsors yet still provide the coverage plan members value.

#### **A fresh approach that lets you build the right Employee Assistance Program (EAP) for your clients**

We know that when it comes to Employee Assistance Programs, one size does not fit all. That's why we've made Sun Life RightDirections flexible, allowing your clients to choose the program that's right for their businesses.

#### **We want to make your job easier and more rewarding**

Your clients will appreciate you for recommending SunSolutions because of the plan design flexibility, easy plan member and plan sponsor experience that is personable, online, mobile and addresses your clients' unique regional, industry and business needs.

## Innovative

### We want your clients to thank you, fully appreciating the value of your services

We will empower you with tools and insight that you can leverage for your clients, such as:

- Plan *InSite* – our powerful claims utilization and benchmarking tool that will enhance your ability to provide data driven recommendations including comparisons on claims cost, by size of client, benefit category, industry and geography (i.e. regional/provincial).
- Bright Papers – which are based on original Sun Life research that help you and your clients make informed decisions today, for tomorrow.

### Fraud management industry leader

We take a hard stand against fraud and have taken steps to help protect our clients from the rising costs fraud imposes on their group benefits plan. Sun Life has invested significantly in new technologies, enhanced tools and resources to help combat fraud.

Our *FastForward* PlanProtect ‘smart’ technology identifies potential benefits fraud. It is so effective no matter how many fraud team experts an insurer has on its force.

### Greener options could mean lower costs

As an innovative market leader, Sun Life continues to recognize the growing trend among Canadians towards the convenience of going paperless by offering ‘green’ options. Though paper is still an option and preferred by some, there are a number of benefits for your clients to consider going paperless including better cost management.

## We would like to tell you more

If you are interested in learning more about **why SunSolutions** should be an **easy, comprehensive** and **innovative** benefits solutions for your group benefits clients with 50 or more employees, just contact your group benefits representative.

## Life's brighter under the sun

Group Benefits are offered by Sun Life Assurance Company of Canada, a member of the Sun Life Financial group of companies.

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